



# COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY

## MEASUREMENT REPORT FY2015

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### INTRODUCTION

This document is presented as the Measurement Report for the County of Otsego Industrial Development Agency (“COIDA” or “the Agency”) Fiscal Years ending 12/31/2015 in full compliance with the New York State Public Authorities Law (“PAL”) Section 2824-1 and the NYS Public Authorities Accountability Act (“PAAA”). The goal is to provide a written assessment of the Agency’s efforts to accomplish its goals and objectives outlined in the adopted COIDA Mission Statement and to identify proactive positive actions for continuous improvement in areas where these goals and objectives have not been fully realized. A full copy of the COIDA Mission Statement is available online at [www.otsegonow.com](http://www.otsegonow.com). The adopted goals and objectives to be measured against are as follows:

### Performance Measurements

#### **Performance Goal #1:**

**COIDA will continue compliance with current obligations and responsibilities with ongoing projects and programs.**

*Performance Measurement:* COIDA has successfully met this performance goal with regard to compliance as stated above:

- COIDA has met its obligations with regard to administering and managing its active projects, including its various Payment in Lieu of Tax (“PILOT”) agreements
- COIDA and Otsego Now continue to be an active voice in local economic development and job creation initiatives, including Board and staff outreach to the local colleges, chambers of commerce, elected officials, the Mohawk Valley REDC, New York State Economic Development Council, and New York State ESD

#### **Performance Goal #2:**

**COIDA will facilitate new projects and programs, which have been identified, and that will achieve the agency’s purposes and mission.**

*Performance Measurement:* COIDA successfully met this performance goal within the reporting period:

- Assisting a facility expansion for Northern Eagle Beverages, LLC
- Assisting Cooperstown Distillery open the Cooperstown Beverage Exchange

- *Assisting Generations Malting, the ARC Otsego, and B&B Ranch obtain grant funding for business expansion and/or facilities upgrades*
- *Launching its Center for Workforce Development*
- *Initiating the Oneonta Rail Yards Redevelopment project*
- *Initiating the Food & Craft Beverage Innovation/Food Hub project*
- *Achieving shovel-ready status with the Oneonta Business Park*
- *Awarding and distributing grants for agriculture-based microenterprises*
- *Winning NYS grant funding for studies concerning traffic on the Route 205 corridor, the Oneonta Airport, and commuter and tourist rail between Cooperstown and Milford*
- *Making significant progress on the comprehensive and revitalization plans for Richfield Springs and Cooperstown*
- *Initiating two solar energy projects in the County*
- *Creating a broadband operating partnership in order to attract 2016 grant funds and private investment for broadband buildout*

*Each of these projects will have its own economic development benefits, including but not limited to job creation, job retention, sales tax creation, increased service to area businesses and residents, and the attraction of private investment.*

**Performance Goal #3:**

**COIDA will make every endeavor to comply with all applicable provisions of the Act (collectively being Title I of Article 18-A of General Municipal Law of New York State, as amended, and Chapter 688 of the Laws of 1970 of the State of New York), the Public Authorities Accountability Act and the Public Authorities Reform Act.**

*Performance Measurement: In FY2015, COIDA staff was committed to complying with PAAA and PARA, and complied in a timely manner with all required ABO reporting. All policies and charters required for review were reviewed in FY2015. Independent bookkeepers reviewed the Agency's financials on a monthly basis, and independent accountants performed annual fiscal audits during the compliance and reporting period.*

**Performance Goal #4:**

**COIDA will maintain the highest ethical standards applicable to public officials and public benefit corporations.**

*Performance Measurement: The COIDA Board of Directors annually reviews its Code of Ethics, available online at [www.otsegonow.com](http://www.otsegonow.com).*

Approved by vote of the Board of Directors of the County of Otsego IDA on \_\_\_\_\_.

