

## 2025 Request for Proposals – Land Clearance

RFP 2025-01

Otsego Now is seeking qualified contractors for Land Clearance services of approximately 8.0 acres at our business park located at Roundhouse Road in Oneonta, NY. RFP information is available at our website: <https://otsegonow.com/about-the-ida-and-occr/documents-and-reports/>.

**SERVICE PROVIDER SELECTION:** Selection of the provider shall be based upon (a) prior experience with similar projects, (b) backgrounds and qualifications of the people responsible for the work, (c) availability of maintaining an electronic communication, including but not limited to PDF format (d) cost of materials, if any, and ( e ) schedule availability / lead time from when order is approved.

**GENERAL TERMS AND CONDITIONS:** The Request for Proposals (RFP) does not commit Otsego Now to award a contract, to pay any costs incurred in the preparation of the firm's RFP response or procure contract services or systems. Otsego Now reserves the right to accept or reject any or all RFP responses received because of this request, to negotiate with all qualified sources and/or to cancel all or part of this RFP. Otsego Now also reserves the right to choose one or several suppliers and products.

**AWARD:** The company/entity chosen to provide such services may be required to participate in negotiations. Otsego Now reserves the right to select a service provider without discussion based upon the initial proposal. The company/entity may be required to execute a standard Construction Agreement and/or accept Purchase Orders (depending upon the contract amount).

**REQUIREMENTS:** The company/entity shall be required to provide proof of insurance, and worker's compensation coverage (if applicable). If exempt, you must provide an exemption certificate. The company/entity shall be required to comply with safety regulations to include personal protective equipment.

**SERVICES TO BE PROVIDED:** LAND CLEARING – SEE ATTACHED SITE PLAN.

- Clearing of approximately 8.0 acres
- Debris Removal (steel reinforced concrete)
- Removal of trees and shrubs
- Fill Dirt

- Grading/leveling of site
- Seeding of perennial grass
- Placement of hay/straw over seed

Reinforced concrete at the site may be removed from the site or if the concrete material is pulverized and separated from any rebar, it may be suitable for use as fill elsewhere on the railyards site. The City of Oneonta may have a use for it at its stockpile location on Silas Lane.

**RESPONSE FORMAT:** All applicants should apply the following format for submission of their response to this Request for Proposal.

**1) A cover letter including:**

- Company Name
- Address
- Full Contact Information
- A brief description of the company
- Identification of Partners Firms (if applicable)
- License Number
- Signed by an Authorized Representative of the Firm

**2) Qualifications** (waived for existing vendors)

- List and Briefly Describe Similar Projects Completed by Firm
- Provide Pictures of Similar Projects Completed by Firm
- Please Include References with Contact Person and Contact Information

**3) Cost and Schedule**

- Cost of Service by Task
- Schedule Availability and Lead Time

**PROPOSAL SUBMISSION**

All proposals should be mailed to 189 Main Street, Oneonta, NY 13820 or emailed to [Jzakrevsky@otsegonow.com](mailto:Jzakrevsky@otsegonow.com) or hand delivered to Otsego Now, 189 Main Street, Suite 500, Oneonta, NY, attention: Meaghan Remillard, Director of Finance and Administration. Proposals should be clearly marked: **Otsego Now Land Clearance Proposal**”.

**All Proposals are due July 23, 2025, at 3:00 p.m.**

## Oneonta Railyard Business Park

### Site Clearance of Lot 3

