

**Projects Committee Meeting**  
**April 9<sup>th</sup>, 2026**  
**8:00 A.M.**

- **Craig Gelbsman, Chair • David Rowley, Vice Chair • Andrew Marietta • Tim Johnson • Michelle Catan • Cheryl Robinson • Jeffrey Lord**

**Jody Zakrevsky, CEO • Terel Marshburn, Economic Developer Director**  
**Meaghan Remillard, Director of Finance and Administration**  
**Jordan Allen, Administrative Assistant • Chris Canada, Bond Counsel**  
**Kurt Schulte, Agency Counsel**

- Chair's Comments
- Review Project Trackers
- Terel's Report
- New and Unfinished Business

Report of potential businesses reached out to/ meeting with in March

From Terel Marshburn

3/4/26

Met with a county member, sent by Jeff Katz. We discussed his plans for expanding his business/ nonprofit in Otsego county and inquired about grants. Would like us to keep him in the loop if we have commercial buildings spaces downtown.

3/5/2026

OtsegoNow board room

A client is looking to renovate their building in the back end and start a business there that hires people with developmental disabilities. They have already spoken to the city about it and wanted to hear my thoughts on the matter. After giving them my opinions, I recommended they start creating a business plan, so they have a foundation and don't lose sight of their end goal. I also recommended that they reach out to the colleges, Chobani and other entities about partnerships/ funding opportunities. Audrey will be working on the business plan and will meet with me again to go over it.

3/10/2026

OtsegoNow board room

Met with a client who is looking for 3-4 acres in the city/ town to relocate his business. He had previously done research and saw we have land in the railyards. We looked at the railyards map, and he has a potential location in mind. He also said the price for the acreage is well within his range. Terel will keep him updated after the SWPP is completed on next steps.

3/13/2026

Latte Lounge

Met with 2 individuals who wanted info on grants, partnerships, and what it would take to have more entertainment centered for high school and college kids during the school years. They are thinking about buying/ renovating a space for this "entertainment center".

3/30/26

Zoom

Met with a firm that specializes in food & Bev, manufacturing, and agriculture projects. In addition to their specialty, they also help clients look at and select the best sites for their project needs. They reached out to me to form a relation with I (and the IDA) so we can collab on future projects. They wanted to know about our sites and if it would be okay to advertise sites to their clients. We will continue to work together moving forward.

3/31/26

Phone call

An attorney reached out to me inquiring about building for sale and what financial incentives are available to help. She is looking to open an office in Oneonta. She gave me her potential location to look into.

**Calls made in March up to 3/31/26**

20 calls, 11 answered, 8 voicemails left and 5 meetings scheduled.

**Emails sent out in March up to 3/31/26**

11 emails with 6 meetings scheduled/ completed