

**COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY
OTSEGO COUNTY CAPITAL RESOURCE CORPORATION**

**PROJECTS COMMITTEE
AUGUST 10th, 2023
MEETING MINUTES**

CALL TO ORDER

The COIDA and OCCRC's joint Projects Committee meeting was called to order at 8:06am at the Otsego Now offices at 189 Main Street in Oneonta, NY. Members present included:

Tom Armao
James Seward (v)
Andrew Marietta (v)*

Cheryl Robinson
David Rowley

Absent members: Craig Gelbsman, Jeffrey Lord, Patricia Kennedy

Also, in attendance:

STAFF

Jody Zakrevsky, **CEO**
Meaghan Marino, **Director of Finance and Administration**
Tammy Graves, **Marketing Coordinator**
Nasim Vargha, **Administrative Assistant**
Victoria Spina, **Marketing Intern**

GUESTS

Troy Turley, **Apple Converting**
Douglas Gulotty
Robert Hickey, **Hickey Golf**

(v) – virtual

* - arrived after start of meeting

CHAIR'S REMARKS

Projects Chair, T. Armao, moved immediately into the agenda.

MEETING MINUTES

T. Armao noted that due to a lack of quorum, the July 13th Project Committee meeting minutes could not be approved.

PRESENTATION

D. Gulotty and R. Hickey gave a presentation on their new project and their interest in a PILOT agreement with the IDA. Their proposed project would be creating a family entertainment center and three baseball/softball fields outside of Cooperstown. They want to move forward with a PILOT agreement to alleviate some of the project's sales tax. D. Gulotty explained that with the three operational fields, they plan to create approximately 123 new jobs. The entertainment center is expected to be operational for about 210 days out of the year. He noted that there is also space to expand and create more fields. So far, they have cleaned up the property and made some minor improvements to the existing buildings. C. Robinson asked how many full-time, year-round jobs would be created, and D. Gulotty explained that the entertainment center would create about 16-18 year-round jobs.

J. Zakrevsky explained that the application would be treated as a 10-year PILOT agreement because it falls more under real estate. He also questioned some discrepancies in their application relating to project cost, and D. Gulotty explained that R. Hickey already owns the property, so the property price was not included in the final project cost. J. Zakrevsky said that the IDA will do a separate analysis and then calculate the benefits that can be offered once an updated application is received.

CEO REPORT OF PROJECTS

There was no CEO Report of Projects for this meeting.

NEW/UNFINISHED BUSINESS

There was no New/Unfinished Business for the meeting.

EXECUTIVE SESSION

C. Robinson made a motion to enter executive session with committee members only, under the Public Officers Law, Article 7, Open Meetings Law Section 105, at 8:39am for the following reasons: to discuss the medical, financial, credit or employment history of a particular person or corporation. D. Rowley seconded the motion, and it was approved by all committee members present. The committee entered executive session at 8:39am. There was no action taken in executive session.

The committee exited executive session at 9:18am.

ADJOURNMENT

There being no further business to discuss, the Projects Committee meeting was adjourned at 9:21am.

UPCOMING MEETING SCHEDULE

The next Projects Committee meeting will be held on September 14th, 2023, at 8:00am.