AFFIDAVIT OF MAILING OF PAYMENT IN LIEU OF TAX AGREEMENT AND RP-412(a)

STATE OF NEW YORK)
) SS.:
COUNTY OF ALBANY)

The undersigned, being duly sworn, hereby states:

That on January 12, 2024, I mailed an executed copy of the Payment in Lieu of Tax Agreement and Application of Real Property Tax Exemption (RP-412-a) both relating to the County of Otsego Industrial Development Agency's Skyline Hospitality LLC Project to the following:

7022 1670 0003 3489 2792
Edwin Frazier, Jr., Board Chair
Otsego County Board of Representatives
County Office Building
197 Main Street
Cooperstown, New York 13326
7022 1670 0003 3489 2815
Kopert J. O'Brien, Town Supervisor
Town of Hartwick
103 Town Drive
Hartwick, New York 13348
7022 1670 0003 3489 2822
Matthew Lippitt, Town Assessor
Town of Hartwick
103 Town Drive

Hartwick, New York 13348

7022 1670 0003 3489 2808 V Sarah Spross, Superintendent of Schools Cooperstown Central School District 39 Linden Avenue Cooperstown, New York 13326

7022 1670 0003 3489 2839 🏏

Pete Iorizzo, Board President Cooperstown Central School District 39 Linden Avenue Cooperstown, New York 13326

7022 1670 0003 3489 2846 V
District Clerk
Cooperstown Central School District
39 Linden Avenue
Cooperstown, New York 13326

In witness thereof, I have hereunto set my hand this 12th of January, 2024.

Adam Carson

Nadene E. Zeigler Partner nzeigler@hodgsonruss.com



January 12, 2024

CERTIFIED MAIL RETURN RECEIPT REQUESTED

Edwin Frazier, Jr., Board Chair Otsego County Board of Representatives County Office Building 197 Main Street Cooperstown, New York 13326

Robert J. O'Brien, Town Supervisor Town of Hartwick 103 Town Drive Hartwick, New York 13348

Matthew Lippitt, Town Assessor Town of Hartwick 103 Town Drive Hartwick, New York 13348 Sarah Spross, Superintendent of Schools Cooperstown Central School District 39 Linden Avenue Cooperstown, New York 13326

Pete Iorizzo, Board President Cooperstown Central School District 39 Linden Avenue Cooperstown, New York 13326

District Clerk Cooperstown Central School District 39 Linden Avenue Cooperstown, New York 13326

RE: COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY SKYLINE HOSPITALITY LLC PROJECT

Ladies and Gentlemen:

Enclosed herewith please find an executed copy of the Payment in Lieu of Tax Agreement by and between County of Otsego Industrial Development Agency and Skyline Hospitality LLC together with a real property tax exemption form (RP-412-a) regarding the above-captioned transaction.

If you have any questions or comments regarding the foregoing, please do not hesitate to contact me.

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NEZ/mk

Enclosures

cc: Jody Zakrevsky, Chief Executive Officer (via email w/enclosures)
Meaghan Marino, Director of Finance and Administration (via email w/enclosures)
Melody Westfall, Esq. (via email w/enclosures)

CLOSING ITEM NO.: A-8		
V		
COU	NTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY	
	AND	
-	SKYLINE HOSPITALITY LLC	
_	PAYMENT IN LIEU OF TAX AGREEMENT	
	DATED AS OF DECEMBER 1, 2023	
RELATI 28 IN TH	NG TO THE PREMISES LOCATED AT 4882 STATE HIGHWAY IE TOWN OF HARTWICK, OTSEGO COUNTY, NEW YORK.	

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PAYMENT IN LIEU OF TAX AGREEMENT

THIS PAYMENT IN LIEU OF TAX AGREEMENT dated as of December 1, 2023 (the "Payment in Lieu of Tax Agreement") by and between COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY, a public benefit corporation organized and existing under the laws of the State of New York having an office for the transaction of business located at 189 Main Street, Suite 500, Oneonta, New York (the "Agency"), and SKYLINE HOSPITALITY LLC, a limited liability company organized and existing under the laws of the State of New York having an office for the transaction of business located at 5206 State Highway 23, Oneonta, New York (the "Company");

WITNESSETH:

WHEREAS, Title 1 of Article 18-A of the General Municipal Law of the State of New York (the "Enabling Act") was duly enacted into law as Chapter 1030 of the Laws of 1969 of the State of New York; and

WHEREAS, the Enabling Act authorizes and provides for the creation of industrial development agencies for the benefit of the several counties, cities, villages and towns in the State of New York (the "State") and empowers such agencies, among other things, to acquire, construct, reconstruct, lease, improve, maintain, equip and dispose of land and any building or other improvement, and all real and personal properties, including, but not limited to, machinery and equipment deemed necessary in connection therewith, whether or not now in existence or under construction, which shall be suitable for manufacturing, warehousing, research, commercial or industrial purposes, in order to advance the job opportunities, health, general prosperity and economic welfare of the people of the State and to improve their standard of living; and

WHEREAS, the Enabling Act further authorizes each such agency, for the purpose of carrying out any of its corporate purposes, to lease or sell any or all of its facilities, whether then owned or thereafter acquired; and

WHEREAS, the Agency was created, pursuant to and in accordance with the provisions of the Enabling Act, by Chapter 252 of the Laws of 1973 of the State (collectively, with the Enabling Act, the "Act") and is empowered under the Act to undertake the Project (as hereinafter defined) in order to so advance the job opportunities, health, general prosperity and economic welfare of the people of the State and improve their standard of living; and

WHEREAS, in February, 2020, Skyline Hospitality LLC (the "Company"), a limited liability company duly organized and validly existing under the laws of New York State, submitted an application (the "Initial Application") to the Agency, which Initial Application requested that the Agency consider undertaking a project (the "Project") for the benefit of the Company, said Project to include the following: (A) (1) the acquisition of an interest in approximately 6.1503 acres of land located at 4882 State Highway 28 (Tax Map No. 146.00-1-26.04) in the Town of Hartwick, Otsego County, New York (the "Land"), (2) the construction on the Land of a new building to contain approximately 60,000 square feet of space (the "Facility") and (3) the acquisition and installation of certain machinery and equipment therein and thereon (collectively, the "Equipment") (the Land, the Facility and the Equipment hereinafter referred to as the "Project Facility"), all of the foregoing to be owned and operated by the Company as a hotel facility and other directly and indirectly related activities; (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales and use taxes, real property taxes, real property transfer taxes and mortgage recording taxes (collectively, the "Financial Assistance"); and (C) the lease (with an obligation to purchase) or sale of the

Project Facility to the Company or such other person as may be designated by the Company and agreed upon by the Agency; and

WHEREAS, pursuant to the authorization contained in the Public Hearing Resolution, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Public Hearing") pursuant to Section 859-a of the Act, to hear all persons interested in the Project and the financial assistance being contemplated by the Agency with respect to the Project, to be mailed on April 29, 2020 to the chief executive officers of the county and of each city, town, village and school district in which the Project is or is to be located; (B) caused notice of the Public Hearing to be posted on April 29, 2020 on a public bulletin board at Town of Hartwick Town Hall located at 103 Town Drive in the Town of Hartwick, Otsego County, New York and on the Agency's website; (C) caused notice of the Public Hearing to be published on May 2, 2020 in the Daily Star, a newspaper of general circulation available to the residents of the Town of Hartwick, Otsego County, New York; (D) as a result of the ban on large meetings or gatherings pursuant to Executive Order 202.1 and the suspension of the Open Meetings Law relating to public hearings pursuant to Executive Order 202.15, each as issued by Governor Cuomo in response to the novel Coronavirus (COVID-19) pandemic, conducted the Public Hearing on May 13, 2020 at 10:00 o'clock a.m., local time, electronically via conference call and GoToMeeting video conference rather than in person, and (E) prepared a report of the Public Hearing (the "Hearing Report") fairly summarizing the views presented at such Public Hearing and caused copies of said Hearing Report to be made available to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation Law, Chapter 43-B of the Consolidated Laws of New York, as amended (the "SEQR Act") and the regulations (the "Regulations") adopted pursuant thereto by the Department of Environmental Conservation of the State of New York (collectively with the SEQR Act, "SEQRA"), by resolution adopted by the members of the Agency on April 23, 2020 (the "SEQR Resolution"), the Agency (A) concurred in the determination that the Town of Hartwick Planning Board (the "Planning Board") is the "lead agency" with respect to SEQRA and (B) acknowledged receipt of a negative declaration from the Planning Board issued on March 5, 2019 (the "Negative Declaration"), in which the Planning Board determined that the Project would not have a significant adverse environmental impact on the environment, and therefore, that an environmental statement need not be proposed with respect to the Project; and

WHEREAS, by further resolution adopted by the members of the Agency on May 28, 2020 (the "Initial Approving Resolution"), the Agency determined to grant the Financial Assistance and to enter into a lease agreement dated as of December 1, 2023 (the "Lease Agreement") between the Agency and the Company and certain other documents related thereto and to the Project (collectively with the Lease Agreement, the "Basic Documents"). Pursuant to the terms of the Lease Agreement, (A) the Company will agree (1) to cause the Project to be undertaken and completed, and (2) as agent of the Agency, to undertake and complete the Project and (B) the Agency has leased the Project Facility to the Company. The Lease Agreement grants to the Company certain options to acquire the Project Facility from the Agency; and

WHEREAS, subsequent to the adoption of the Initial Approving Resolution, the Agency received an amended application from the Company in April, 2023 (the "Amendment") providing for certain amendments to the Initial Application (the Initial Application, as amended by the Amendment, is hereinafter referred to as the "Amended Application") with respect to the Project from the Company, which Amended Application contained revised Project costs and amounts of Financial Assistance resulting in the need for the Agency, pursuant to Section 859-a of the Act, to hold a second public hearing with respect to the Project and the amount of the Financial Assistance as described in the Amended Application; and

WHEREAS, pursuant to the Amended Application, the Chief Executive Officer of the Agency (A) caused notice of a public hearing of the Agency (the "Supplemental Public Hearing") pursuant to

Section 859-a of the Act, to hear all persons interested in the Project and the financial assistance being contemplated by the Agency with respect to the Project, to be mailed on April 4, 2023 to the chief executive officers of the county and of each city, town, village and school district in which the Project is or is to be located, (B) caused notice of the Supplemental Public Hearing to be posted on April 4, 2023 on a public bulletin board located at the Town of Hartwick Town Hall located at 103 Town Drive in the Town of Hartwick, Otsego County, New York, as well as on the Agency's website, (C) caused notice of the Supplemental Public Hearing to be published on April 6, 2023 in The Daily Star, a newspaper of general circulation available to the residents of Otsego County, New York, (D) conducted the Supplemental Public Hearing on April 18, 2023 at 10:30 o'clock a.m., local time at the Town of Hartwick Town Hall located at 103 Town Drive in the Town of Hartwick, Otsego County, New York, and (E) prepared a report of the Supplemental Public Hearing (the "Supplemental Hearing Report") fairly summarizing the views presented at such Supplemental Public Hearing and distributed the same to the members of the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on April 27, 2023 (the "First Amended Approving Resolution"), the Agency determined to amend the Initial Approving Resolution pursuant to the Amended Application; and

WHEREAS, subsequent to the adoption of the First Amended Approving Resolution, the Agency received a request from the Company in December, 2023 (the "Request,") providing for certain amendments to the Amended Application (the Initial Application, as amended by the Amendment, and as further amended by the Request, is hereinafter referred to as the "Application") with respect to the Project, which Request included revised Project costs, but did not include an increase in the amount of Financial Assistance being requested from the Agency; and

WHEREAS, by resolution adopted by the members of the Agency on December 28, 2023 (the "Second Amended Approving Resolution," and collectively with the Initial Approving Resolution and the First Amended Approving Resolution, the "Approving Resolution"), the Agency determined (A) that the Agency was not required to hold a second supplemental Public Hearing with respect to the Project because the Financial Assistance requested for the Project was not expected to increase by more than \$100,000 from the amounts approved in the First Amended Approving Resolution, and (B) to amend the Approving Resolution pursuant to the Request; and

WHEREAS, simultaneously with the execution and delivery of the Lease Agreement (the "Closing"), (A) the Company will execute and deliver to the Agency (1) a certain lease to agency dated as of December 1, 2023 (the "Lease to Agency") by and between the Company, as landlord, and the Agency, as tenant, pursuant to which the Company will lease to the Agency a portion of the Land and all improvements now or hereafter located on said portion of the Land (collectively, the "Leased Premises"); (2) a certain license agreement dated as of December 1, 2023 (the "License to Agency") by and between the Company, as licensor, and the Agency, as licensee, pursuant to which the Company will grant to the Agency (a) a license to enter upon the balance of the Land (the "Licensed Premises") for the purpose of undertaking and completing the Project and (b) in the event of an occurrence of an Event of Default by the Company, an additional license to enter upon the Licensed Premises for the purpose of pursuing its remedies under the Lease Agreement; and (3) a certain bill of sale dated as of December 1, 2023 (the "Bill of Sale to Agency"), which conveys to the Agency all right, title and interest of the Company in the Equipment, (B) the Company and the Agency will execute and deliver (1) a certain payment in lieu of tax agreement dated as of December 1, 2023 (the "Payment in Lieu of Tax Agreement") by and between the Agency and the Company, pursuant to which the Company will agree to pay certain payments in lieu of taxes with respect to the Project Facility, (2) a certain recapture agreement (the "Section 875 GML Recapture Agreement") by and between the Company and the Agency, required by the Act, regarding the recovery or recapture of certain sales and use taxes and (3) a certain uniform agency project agreement dated as of December 1, 2023 (the "Uniform Agency Project Agreement") relating to the granting of the Financial

Assistance by the Agency to the Company, (C) the Agency will file with the assessor and mail to the chief executive officer of each "affected tax jurisdiction" (within the meaning of such quoted term in Section 854(16) of the Act) a copy of a New York State Board of Real Property Services Form 412-a (the form required to be filed by the Agency in order for the Agency to obtain a real property tax exemption with respect to the Project Facility under Section 412-a of the Real Property Tax Law) (the "Real Property Tax Exemption Form") relating to the Project Facility and the Payment in Lieu of Tax Agreement, (D) the Agency will execute and deliver to the Company a sales tax exemption letter (the "Sales Tax Exemption Letter") to ensure the granting of the sales tax exemption which forms a part of the Financial Assistance, (E) the Agency will file with the New York State Department of Taxation and Finance the form entitled "IDA Appointment of Project Operator or Agent for Sales Tax Purposes" (the form required to be filed pursuant to Section 874(9) of the Act) (the "Thirty-Day Sales Tax Report"), (F) the Mortgage (as hereinafter defined) and any other security documents and related documents from the Agency and the Company to the Lender (as hereinafter defined) with respect to the Project, which Mortgage will grant a lien on and security interest in the Project Facility to secure the Loan (as hereinafter defined) from the Lender to the Company with respect to the Project; and (G) various certificates relating to the Project (the "Closing Documents"); and

WHEREAS, in order to finance a portion of the costs of the Project, the Company will obtain a loan in the principal sum of up to \$14,999,000 (the "Loan") from Newtek Bank, National Association (the "Lender"), which Loan will be secured by a mortgage and security agreement dated December 28, 2023 (the "Mortgage") from the Agency and the Company to the Lender; and

WHEREAS, pursuant to the provisions of Section 6.6 of the Lease Agreement, the Company has agreed to make payments in lieu of taxes with respect to the Project Facility in an amount equivalent to normal taxes, provided that, so long as this Payment in Lieu of Tax Agreement shall be in effect, the Company shall during the term of this Payment in Lieu of Tax Agreement make payments in lieu of taxes in the amounts and in the manner provided in this Payment in Lieu of Tax Agreement, and during such period the provisions of Section 6.6 of the Lease Agreement shall not control the amounts due as payment in lieu of taxes with respect to that portion of the Project Facility which is covered by this Payment in Lieu of Tax Agreement; and

WHEREAS, all things necessary to constitute this Payment in Lieu of Tax Agreement a valid and binding agreement by and between the parties hereto in accordance with the terms hereof have been done and performed, and the creation, execution and delivery of this Payment in Lieu of Tax Agreement have in all respects been duly authorized by the Agency and the Company;

NOW, THEREFORE, in consideration of the matters above recited, the parties hereto formally covenant, agree and bind themselves as follows, to wit:

ARTICLE I

REPRESENTATIONS AND WARRANTIES

SECTION 1.01. REPRESENTATIONS OF AND WARRANTIES BY THE AGENCY. The Agency does hereby represent, warrant and covenant as follows:

- (A) <u>Power</u>. The Agency is a public benefit corporation of the State, has been duly established under the provisions of the Act, is validly existing under the provisions of the Act and has the power under the laws of the State of New York to enter into the transactions contemplated by this Payment in Lieu of Tax Agreement and to carry out the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this Payment in Lieu of Tax Agreement hereunder.
- (B) <u>Authorization</u>. The Agency is authorized and has the corporate power under the Act, its by-laws and the laws of the State to enter into this Payment in Lieu of Tax Agreement and the transactions contemplated hereby and to perform and carry out all the covenants and obligations on its part to be performed under and pursuant to this Payment in Lieu of Tax Agreement. By proper corporate action on the part of its members, the Agency has duly authorized the execution, delivery and performance of this Payment in Lieu of Tax Agreement and the consummation of the transactions herein contemplated.
- (C) <u>Conflicts.</u> The Agency is not prohibited from entering into this Payment in Lieu of Tax Agreement and discharging and performing all covenants and obligations on its part to be performed under and pursuant to this Payment in Lieu of Tax Agreement by the terms, conditions or provisions of any order, judgment, decree, law, ordinance, rule or regulation of any court or other agency or authority of government, or any agreement or instrument to which the Agency is a party or by which the Agency is bound.

SECTION 1.02. REPRESENTATIONS OF AND WARRANTIES BY THE COMPANY. The Company does hereby represent, warrant and covenant as follows:

- (A) <u>Power.</u> The Company is a limited liability company duly organized and validly existing under the laws of the State of New York, is duly authorized to do business in the State of New York and has the power under the laws of the State to enter into this Payment in Lieu of Tax Agreement and the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this Payment in Lieu of Tax Agreement, and by proper action of its members has been duly authorized to execute, deliver and perform this Payment in Lieu of Tax Agreement.
- (B) <u>Authorization</u>. The Company is authorized and has the power under its articles of organization, operating agreement and the laws of the State to enter into this Payment in Lieu of Tax Agreement and the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this Payment in Lieu of Tax Agreement. By proper action of its members, the Company has duly authorized the execution, delivery and performance of this Payment in Lieu of Tax Agreement and the consummation of the transactions herein contemplated.
- (C) <u>Conflicts</u>. The Company is not prohibited from entering into this Payment in Lieu of Tax Agreement and discharging and performing all covenants and obligations on its part to be performed under and pursuant to this Payment in Lieu of Tax Agreement by (and the execution, delivery and performance of this Payment in Lieu of Tax Agreement, the consummation of the transactions contemplated hereby and the fulfillment of and compliance with the provisions of this Payment in Lieu of Tax Agreement will not

conflict with or violate or constitute a breach of or a default under) the terms, conditions or provisions of its articles of organization or operating agreement or any other restriction, law, rule, regulation or order of any court or other agency or authority of government, or any contractual limitation, restriction or outstanding indenture, deed of trust, mortgage, loan agreement, other evidence of indebtedness or any other agreement or instrument to which the Company is a party or by which it or any of its property is bound, and neither the Company's entering into this Payment in Lieu of Tax Agreement nor the Company's discharging and performing all covenants and obligations on its part to be performed under and pursuant to this Payment in Lieu of Tax Agreement will be in conflict with or result in a breach of or constitute (with due notice and/or lapse of time) a default under any of the foregoing, or result in the creation or imposition of any lien of any nature upon any of the property of the Company under the terms of any of the foregoing, and this Payment in Lieu of Tax Agreement is the legal, valid and binding obligation of the Company enforceable in accordance with its terms, except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium and other laws relating to or affecting creditors' rights generally and by general principles of equity (regardless of whether enforcement is sought in a proceeding in equity or at law).

(D) <u>Governmental Consent</u>. No consent, approval or authorization of, or filing, registration or qualification with, any governmental or public authority on the part of the Company is required as a condition to the execution, delivery or performance of this Payment in Lieu of Tax Agreement by the Company or as a condition to the validity of this Payment in Lieu of Tax Agreement.

ARTICLE II

COVENANTS AND AGREEMENTS

SECTION 2.01. TAX-EXEMPT STATUS OF THE PROJECT FACILITY. (A) Assessment of the Project Facility. Pursuant to Section 874 of the Act and Section 412-a of the Real Property Tax Law, the parties hereto understand that, upon acquisition of the Project Facility by the Agency and the filing by the Agency of a New York State Board of Real Property Services Form RP-412-a (a "Real Property Tax Exemption Form") with respect to the Project Facility, and for so long thereafter as the Agency shall own the Project Facility, the Project Facility shall be assessed by the various taxing entities having jurisdiction over the Project Facility, including, without limitation, any county, city, school district, town, village or other political unit or units wherein the Project Facility is located (such taxing entities being sometimes collectively hereinafter referred to as the "Taxing Entities", and each of such Taxing Entities being sometimes individually hereinafter referred to as a "Taxing Entity") as exempt upon the assessment rolls of the respective Taxing Entities prepared subsequent to the acquisition by the Agency of the leasehold interest to the Project Facility created by the Underlying Lease and the filing of the Real Property Tax Exemption Forms. The Company shall, promptly following acquisition by the Agency of the leasehold interest to the Project Facility created by the Underlying Lease, take such action as may be necessary to ensure that the Project Facility shall be assessed as exempt upon the assessment rolls of the respective Taxing Entities prepared subsequent to such acquisition by the Agency, including ensuring that a Real Property Tax Exemption Form shall be filed with the appropriate officer or officers of each respective Taxing Entity responsible for assessing properties on behalf of each such Taxing Entity (each such officer being hereinafter referred to as an "Assessor"). For so long thereafter as the Agency shall own such leasehold interest in the Project Facility, the Company shall take such further action as may be necessary to maintain such exempt assessment with respect to each Taxing Entity. The parties hereto understand that the Project Facility shall not be entitled to such tax-exempt status on the tax rolls of any Taxing Entity until the first tax year of such Taxing Entity following the tax status date of such Taxing Entity occurring subsequent to the date upon which the Agency becomes the owner of record of such leasehold interest in the Project Facility and the Real Property Tax Exemption Forms are filed with the Assessors. Pursuant to the provisions of the Lease Agreement, the Company will be required to pay all taxes and assessments lawfully levied and/or assessed against the Project Facility, including taxes and assessments levied for the current tax year and all subsequent tax years until the Project Facility shall be entitled to exempt status on the tax rolls of the respective Taxing Entities. The Agency will cooperate with the Company to obtain and preserve the tax-exempt status of the Project Facility.

(B) <u>Special Assessments</u>. The parties hereto understand that the tax exemption extended to the Agency by Section 874 of the Act and Section 412-a of the Real Property Tax Law does not entitle the Agency to exemption from special assessments and special ad valorem levies. Pursuant to the Lease Agreement, the Company will be required to pay all special assessments and special ad valorem levies lawfully levied and/or assessed against the Project Facility.

SECTION 2.02. PAYMENTS IN LIEU OF TAXES. (A) Agreement to Make Payments. The Company agrees that it shall make annual payments in lieu of property taxes in the amounts hereinafter provided to the respective Taxing Entities entitled to receive same pursuant to the provisions hereof. The Company also agrees to give the Assessors a copy of this Payment in Lieu of Tax Agreement. The payments due hereunder shall be paid by the Company to the respective appropriate officer or officers of the respective Taxing Entities charged with receiving payments of taxes for such Taxing Entities (such officers being collectively hereinafter referred to as the "Receivers of Taxes") for distribution by the Receivers of Taxes to the appropriate Taxing Entities entitled to receive same pursuant to the provisions hereof.

- determining payments in lieu of taxes due hereunder (hereinafter referred to as the "Assessed Value") shall be determined by the appropriate Assessors. The Company agrees to give the Assessors a copy of this Payment in Lieu of Tax Agreement. The parties hereto agree that the Assessors shall (a) appraise the Land in the same manner as other similar properties in the general area of the Land, (b) place an Assessed Value upon the Land, equalized if necessary by using the appropriate equalization rates as apply in the assessment and levy of real property taxes, (c) appraise the Facility and any portion of the Equipment assessable as real property pursuant to the New York Real Property Tax Law (collectively with the Facility, the "Improvements") in the same manner as other similar properties in the general area of the Improvements, and (d) place an Assessed Value upon the Improvements, equalized if necessary by using the appropriate equalization rates as apply in the assessment and levy of real property taxes. The Company shall be entitled to written notice of the initial determination of the Assessed Value of the Improvements and of any change in the Assessed Value of the Land or the Improvements.
 - (2) If the Company is dissatisfied with the amount of the Assessed Value of the Improvements as initially established or with the amount of the Assessed Value of the Land or the Improvements as changed, and if the Company shall be entitled to challenge the Assessed Value in accordance with the terms and conditions contained in Article 7 of the Real Property Tax Law. The Company shall be entitled to take any actions under Article 7 of the Real Property Tax Law notwithstanding the fact that the Agency has an interest in the Land or the Improvements pursuant to the Lease to Agency.
 - (3) If the Company determines to challenge the Assessed Value of the Project Facility in accordance with the terms and conditions contained in Article 7 of the Real Property Tax Law, the Company agrees to provide written notice of such intention to file such challenge to the Agency, the County of Otsego, the Town of Hartwick and the Cooperstown Central School District at least forty-five (45) days prior to any filing under Article 7 of the Real Property Tax Law.
- (C) Amount of Payments in Lieu of Taxes. The payments in lieu of taxes to be paid by the Company to the Receivers of Taxes annually on behalf of each Taxing Entity pursuant to the terms of this Payment in Lieu of Tax Agreement shall be computed separately for each Taxing Entity as follows:
 - (1) First, determine the amount of general taxes and general assessments (hereinafter referred to as the "Normal Tax") which would be payable to each Taxing Entity if the Land was owned by the Company and not the Agency by multiplying (a) the Assessed Value of the Land determined pursuant to Subsection (B) of this Section 2.02, by (b) the tax rate or rates of such Taxing Entity that would be applicable to the Land if the Land was owned by the Company and not the Agency.
 - (2) In each tax year during the term of this Payment in Lieu of Tax Agreement, commencing on the first tax year following the date on which the Land shall be assessed as exempt on the assessment roll of any Taxing Entity, the amount payable by the Company to the Receivers of Taxes on behalf of each Taxing Entity as a payment in lieu of property tax pursuant to this Payment in Lieu of Tax Agreement with respect to the Land shall be an amount equal to one hundred percent (100%) of the Normal Tax due each Taxing Entity with respect to the Land for such tax year.
 - (3) Next, determine the Normal Tax which would be payable to each Taxing Entity if the Facility and any portion of the Equipment assessable as real property pursuant to the New York Real Property Tax Law (collectively with the Facility, the "Improvements") were owned by the Company and not the Agency by multiplying (a) the Assessed Value of the Improvements

determined pursuant to Subsection (B) of this Section 2.02, by (b) the tax rate or rates of such Taxing Entity that would be applicable to the Improvements if the Improvements were owned by the Company and not the Agency.

(4) In each tax year during the term of this Payment in Lieu of Tax Agreement, commencing on the first tax year following the date on which the Improvements shall be assessed as exempt on the assessment roll of any Taxing Entity, the amount payable by the Company to the Receivers of Taxes on behalf of each Taxing Entity as a payment in lieu of property tax pursuant to this Payment in Lieu of Tax Agreement with respect to the Improvements shall be an amount equal to the applicable percentage of the Normal Tax due each Taxing Entity with respect to the Improvements for such tax year, as shown in the following table:

.	<u>School</u>
Percentage of Normal Tax	Percentage of Normal Tax on
on Assessed Value of	Assessed Value of
the Improvements	the Improvements
100%	100%
100%	100%
` 100%	50%
50%	55%
55%	60%
60%	65%
65%	70%
70%	75%
75%	80%
80%	85%
85%	90%
90%	95%
95%	100%
100%	100%
	the Improvements 100% 100% 100% 50% 55% 60% 65% 70% 75% 80% 85% 90% 95%

- (5) In each tax year during the term of this Payment in Lieu of Tax Agreement, commencing on the first tax year following the date on which any portion of the Project Facility shall be assessed as exempt on the assessment roll of any Taxing Entity, the amount payable by the Company to the Receivers of Taxes on behalf of each Taxing Entity as a payment in lieu of property tax pursuant to this Payment in Lieu of Tax Agreement with respect to the Project Facility shall be the sum of (a) the amount due each Taxing Entity with respect to the Land for such tax year, as determined pursuant to Subsection (C)(2) hereof, plus (b) the amount due each Taxing Entity with respect to the Improvements for such tax year, as determined pursuant to Subsection (C)(4) hereof.
- (D) Additional Amounts in Lieu of Taxes. Commencing on the first tax year following the date on which any structural addition shall be made to the Project Facility or any portion thereof or any additional building or other structure shall be constructed on the Land (such structural additions and additional buildings and other structures being hereinafter referred to as "Additional Facilities") the Company agrees to make additional annual payments in lieu of property taxes with respect to such

Additional Facilities (such additional payments being hereinafter collectively referred to as "Additional Payments") to the Receivers of Taxes with respect to such Additional Facilities, such Additional Payments to be computed separately for each Taxing Entity as follows:

- (1) Determine the amount of general taxes and general assessments (hereinafter referred to as the "Additional Normal Tax") which would be payable to each Taxing Entity with respect to such Additional Facilities if such Additional Facilities were owned by the Company and not the Agency as follows: (a) multiply the Additional Assessed Value (as hereinafter defined) of such Additional Facilities determined pursuant to subsection (E) of this Section 2.02 by (b) the tax rate or rates of such Taxing Entity that would be applicable to such Additional Facilities if such Additional Facilities were owned by the Company and not the Agency, and (c) reduce the amount so determined by the amounts of any tax exemptions that would be afforded to the Company by such Taxing Entity if such Additional Facilities were owned by the Company and not the Agency.
- (commencing in the fiscal tax year during the term of this Payment in Lieu of Tax Agreement (commencing in the fiscal tax year when such Additional Facilities would first appear on the assessment roll of any Taxing Entity) if such Additional Facilities were owned by the Company and not the Agency, the amount payable by the Company to the Receivers of Taxes on behalf of each Taxing Entity as a payment in lieu of property tax with respect to such Additional Facilities pursuant to this Payment in Lieu of Tax Agreement shall be an amount equal to one hundred percent (100%) of the Normal Tax due each Taxing Entity with respect to such Additional Facilities for such fiscal tax year (unless the Agency and the Company shall enter into a separate written agreement regarding payments in lieu of property taxes with respect to such Additional Facilities, in which case the provisions of such separate written agreement shall control).
- (E) Valuation of Additional Facilities. (1) The value of Additional Facilities for purposes of determining payments in lieu of taxes due under Section 2.02(D) hereof shall be determined by the Assessors of each respective Taxing Entity. The parties hereto agree that the Assessors shall (a) appraise the Additional Facilities in the same manner as other similar properties in the general area of the Project Facility, and (b) place a value for assessment purposes (hereinafter referred to as the "Additional Assessed Value") upon the Additional Facilities, equalized if necessary by using the appropriate equalization rates as apply in the assessment and levy of real property taxes. The Company shall be entitled to written notice of the initial establishment of such Additional Assessed Value and of any change in such Additional Assessed Value.
 - (2) If the Company is dissatisfied with the amount of the Additional Assessed Value of the Additional Facilities as initially established or as changed, and if the Company shall be entitled to challenge the Assessed Value in accordance with the terms and conditions contained in Article 7 of the Real Property Tax Law. The Company shall be entitled to take any actions under Article 7 of the Real Property Tax Law notwithstanding the fact that the Agency has an interest in the Additional Facilities pursuant to the Lease to Agency.
- (F) Statements. Pursuant to Section 858(15) of the Act, the Agency agrees to give each Taxing Entity a copy of this Payment in Lieu of Tax Agreement within fifteen (15) days of the execution and delivery hereof, together with a request that a copy hereof be given to the appropriate officer or officers of the respective Taxing Entities responsible for preparing the tax rolls for said Tax Entities (each, a "Tax Billing Officer") and a request that said Tax Billing Officers submit to the Company and to the appropriate Receiver of Taxes periodic statements specifying the amount and due date or dates of the payments due each Taxing Entity hereunder, such periodic statements to be submitted to the Company at approximately the times that tax bills are mailed by such Taxing Entities.

- (G) <u>Time of Payments</u>. The Company agrees to pay the amounts due hereunder to the Receivers of Taxes for the benefit of each particular Taxing Entity in any fiscal tax year to the appropriate Receiver of Taxes within the period that such Taxing Entity allows payment of taxes levied in such fiscal tax year without penalty. The Company shall be entitled to receive receipts for such payments.
- (H) <u>Method of Payment</u>. All payments by the Company hereunder shall be paid to the Receivers of Taxes in lawful money of the United States of America. The Receivers of Taxes shall in turn distribute the amounts so paid to the various Taxing Entities entitled to same.
- SECTION 2.03. CREDIT FOR TAXES PAID. (A) Amount of Credit. The parties hereto acknowledge and agree that the obligation of the Company to make the payments provided in Section 2.02 of this Payment in Lieu of Tax Agreement shall be in addition to any and all other taxes and governmental charges of any kind whatsoever which the Company may be required to pay under the Lease Agreement. It is understood and agreed, however, that, should the Company pay in any fiscal tax year to any Taxing Entity any amounts in the nature of general property taxes, general assessments, service charges or other governmental charges of a similar nature levied and/or assessed upon the Project Facility or the interest therein of the Company or the occupancy thereof by the Company (but not including, by way of example, (1) sales and use taxes, and (2) special assessments, special ad valorem levies or governmental charges in the nature of utility charges, including but not limited to water, solid waste, sewage treatment or sewer or other rents, rates or charges), then the Company's obligation to make payments in lieu of property taxes attributed to such fiscal tax year to such Taxing Entity hereunder shall be reduced by the amounts which the Company shall have so paid to such Taxing Entity in such fiscal tax year, but there shall be no cumulative or retroactive credit as to any payment in lieu of property taxes due to any other Taxing Entity or as to any payment in lieu of property taxes due to such fiscal tax year.
- Method of Claiming Credits. If the Company desires to claim a credit against any particular payment in lieu of tax due hereunder, the Company shall give the governing body of the affected Taxing Entity and the Agency prior written notice of its intention to claim any credit pursuant to the provision of this Section 2.03, said notice to be given by the Company at least thirty (30) days prior to the date on which such payment in lieu of tax is due pursuant to the provisions of Section 2.02(G) hereof. In the event that the governing body of the appropriate Taxing Entity desires to contest the Company's right to claim such credit, then said governing body, the Agency and the Company shall each select an arbitrator in accordance with the rules of the American Arbitration Association, each of whom shall meet the qualifications set forth in Section 2.02(B) hereof, which arbitrators shall, at the sole cost and expense of the Company, determine whether the Company is entitled to claim any credit pursuant to the provisions of this Section 2.03 and, if so, the amount of the credit to which the Company is entitled. It is understood that the arbitrators are empowered to confirm the amount of the credit claimed by the Company or to determine a lower or higher credit. When the Company shall have given notice, as provided herein, that it claims a credit, the amount of any payment in lieu of property taxes due hereunder against which the credit may be claimed may be withheld (to the extent of the credit claimed by the Company, but only to the extent that such credit may be claimed against said payment in lieu of taxes pursuant to the provisions of this Section 2.03) until the decision of the arbitrators is rendered. After the decision of the arbitrators is rendered, the payment in lieu of taxes due with respect to any reduction or disallowance by the arbitrators in the amount of the credit claimed by the Company shall, to the extent withheld as aforesaid, be immediately due and payable and shall be paid by the Company within thirty (30) days of said decision.

SECTION 2.04. LATE PAYMENTS. (A) <u>First Month</u>. Pursuant to Section 874(5) of the Act, if the Company shall fail to make any payment required by this Payment in Lieu of Tax Agreement when due, the Company shall pay the same, together with a late payment penalty equal to five percent (5%) of the amount due.

(B) Thereafter. If the Company shall fail to make any payment required by this Payment in Lieu of Tax Agreement when due and such delinquency shall continue beyond the first month, the Company's obligation to make the payment so in default shall continue as an obligation of the Company to the affected Taxing Entity until such payment in default shall have been made in full, and the Company shall pay the same to the affected Taxing Entity together with (1) a late payment penalty of one percent (1%) per month for each month, or part thereof, that the payment due hereunder is delinquent beyond the first month, plus (2) interest thereon, to the extent permitted by law, at the greater of (a) one percent (1%) per month, or (b) the rate per annum which would be payable if such amount were delinquent taxes, until so paid in full.

ARTICLE III

LIMITED OBLIGATION

SECTION 3.01. NO RECOURSE; LIMITED OBLIGATION OF THE AGENCY. (A) No Recourse. All obligations, covenants, and agreements of the Agency contained in this Payment in Lieu of Tax Agreement shall be deemed to be the obligations, covenants, and agreements of the Agency and not of any member, officer, agent, servant or employee of the Agency in his individual capacity, and no recourse under or upon any obligation, covenant or agreement contained in this Payment in Lieu of Tax Agreement, or otherwise based upon or in respect of this Payment in Lieu of Tax Agreement, or for any claim based thereon or otherwise in respect thereof, shall be had against any past, present or future member, officer, agent (other than the Company), servant or employee, as such, of the Agency or any successor public benefit corporation or political subdivision or any person executing this Payment in Lieu of Tax Agreement on behalf of the Agency, either directly or through the Agency or any successor public benefit corporation or political subdivision or any person so executing this Payment in Lieu of Tax Agreement, it being expressly understood that this Payment in Lieu of Tax Agreement is a corporate obligation, and that no such personal liability whatever shall attach to, or is or shall be incurred by, any such member, officer, agent (other than the Company), servant or employee of the Agency or of any successor public benefit corporation or political subdivision or any person so executing this Payment in Lieu of Tax Agreement under or by reason of the obligations, covenants or agreements contained in this Payment in Lieu of Tax Agreement or implied therefrom; and that any and all such personal liability of, and any and all such rights and claims against, every such member, officer, agent (other than the Company), servant or employee under or by reason of the obligations, covenants or agreements contained in this Payment in Lieu of Tax Agreement or implied therefrom are, to the extent permitted by law, expressly waived and released as a condition of, and as a consideration for, the execution of this Payment in Lieu of Tax Agreement by the Agency.

- (B) <u>Limited Obligation</u>. The obligations, covenants and agreements of the Agency contained herein shall not constitute or give rise to an obligation of the State of New York or Otsego County, New York, and neither the State of New York nor Otsego County, New York shall be liable thereon, and further such obligations, covenants and agreements shall not constitute or give rise to a general obligation of the Agency, but rather shall constitute limited obligations of the Agency payable solely from the revenues of the Agency derived and to be derived from the lease, sale or other disposition of the Project Facility (except for revenues derived by the Agency with respect to the Unassigned Rights, as defined in the Lease Agreement).
- (C) <u>Further Limitation</u>. Notwithstanding any provision of this Payment in Lieu of Tax Agreement to the contrary, the Agency shall not be obligated to take any action pursuant to any provision hereof unless (1) the Agency shall have been requested to do so in writing by the Company, and (2) if compliance with such request is reasonably expected to result in the incurrence by the Agency (or any of its members, officers, agents, servants or employees) of any liability, fees, expenses or other costs, the Agency shall have received from the Company security or indemnity and an agreement from the Company to defend and hold harmless the Agency satisfactory to the Agency for protection against all such liability, however remote, and for the reimbursement of all such fees, expenses and other costs.

ARTICLE IV

EVENTS OF DEFAULT

- SECTION 4.01. EVENTS OF DEFAULT. Any one or more of the following events shall constitute an event of default under this Payment in Lieu of Tax Agreement, and the terms "Event of Default" or "default" shall mean, whenever they are used in this Payment in Lieu of Tax Agreement, any one or more of the following events:
- (A) Failure of the Company to pay when due any amount due and payable by the Company pursuant to this Payment in Lieu of Tax Agreement and continuance of said failure for a period of fifteen (15) days after written notice to the Company stating that such payment is due and payable;
- (B) Failure of the Company to observe and perform any other covenant, condition or agreement on its part to be observed and performed hereunder (other than as referred to in paragraph (A) above) and continuance of such failure for a period of thirty (30) days after written notice to the Company specifying the nature of such failure and requesting that it be remedied; provided that if such default cannot reasonably be cured within such thirty (30) day period and if the Company shall have commenced action to cure the breach of covenant, condition or agreement within said thirty (30) day period and thereafter diligently and expeditiously proceeds to cure the same, such thirty (30) day period shall be extended for so long as the Company shall require in the exercise of due diligence to cure such default, it being agreed that no such extension shall be for a period in excess of ninety (90) days in the aggregate from the date of default; or
- (C) Any warranty, representation or other statement by or on behalf of the Company contained in this Payment in Lieu of Tax Agreement shall prove to have been false or incorrect in any material respect on the date when made or on the effective date of this Payment in Lieu of Tax Agreement and (1) shall be materially adverse to the Agency at the time when the notice referred to below shall have been given to the Company and (2) if curable, shall not have been cured within thirty (30) days after written notice of such incorrectness shall have been given to a responsible officer of the Company, provided that if such incorrectness cannot reasonably be cured within said thirty-day period and the Company shall have commenced action to cure the incorrectness within said thirty-day period and, thereafter, diligently and expeditiously proceeds to cure the same, such thirty-day period shall be extended for so long as the Company shall require, in the exercise of due diligence, to cure such default.
- SECTION 4.02. REMEDIES ON DEFAULT. (A) General. Whenever any Event of Default shall have occurred with respect to this Payment in Lieu of Tax Agreement, the Agency (or if such Event of Default concerns a payment required to be made hereunder to any Taxing Entity, then with respect to such Event of Default such Taxing Entity) may take whatever action at law or in equity as may appear necessary or desirable to collect the amount then in default or to enforce the performance and observance of the obligations, agreements and covenants of the Company under this Payment in Lieu of Tax Agreement.
- (B) <u>Cross-Default</u>. In addition, an Event of Default hereunder shall constitute an event of default under Article X of the Lease Agreement. Upon the occurrence of an Event of Default hereunder resulting from a failure of the Company to make any payment required hereunder, the Agency shall have, as a remedy therefor under the Lease Agreement, among other remedies, the right to terminate the Lease Agreement and convey the Project Facility to the Company, thus subjecting the Project Facility to immediate full taxation pursuant to Section 520 of the Real Property Tax Law of the State.
- (C) <u>Separate Suits</u>. Each such Event of Default shall give rise to a separate cause of action hereunder and separate suits may be brought hereunder as each cause of action arises.

- (D) <u>Venue</u>. The Company irrevocably agrees that any suit, action or other legal proceeding arising out of this Payment in Lieu of Tax Agreement may be brought in the courts of record of the State, consents to the jurisdiction of each such court in any such suit, action or proceeding, and waives any objection which it may have to the laying of the venue of any such suit, action or proceeding in any of such courts.
- SECTION 4.03. PAYMENT OF ATTORNEY'S FEES AND EXPENSES. Pursuant to Section 874(6) of the Act, if the Company should default in performing any of its obligations, covenants or agreements under this Payment in Lieu of Tax Agreement and the Agency or any Taxing Entity should employ attorneys or incur other expenses for the collection of any amounts payable hereunder or for the enforcement of performance or observance of any obligation, covenant or agreement on the part of the Company herein contained, the Company agrees that it will, on demand therefor, pay to the Agency or such Taxing Entity, as the case may be, not only the amounts adjudicated due hereunder, together with the late payment penalty and interest due thereon, but also the reasonable fees and disbursements of such attorneys and all other expenses, costs and disbursements so incurred, whether or not an action is commenced.
- SECTION 4.04. REMEDIES; WAIVER AND NOTICE. (A) <u>No Remedy Exclusive</u>. No remedy herein conferred upon or reserved to the Agency or any Taxing Entity is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy given under this Payment in Lieu of Tax Agreement or now or hereafter existing at law or in equity or by statute.
- (B) <u>Delay</u>. No delay or omission in exercising any right or power accruing upon the occurrence of any Event of Default hereunder shall impair any such right or power or shall be construed to be a waiver thereof, but any such right or power may be exercised from time to time and as often as may be deemed expedient.
- (C) <u>Notice Not Required</u>. In order to entitle the Agency or any Taxing Entity to exercise any remedy reserved to it in this Payment in Lieu of Tax Agreement, it shall not be necessary to give any notice, other than such notice as may be expressly required in this Payment in Lieu of Tax Agreement.
- (D) No Waiver. In the event any provision contained in this Payment in Lieu of Tax Agreement should be breached by any party and thereafter duly waived by the other party so empowered to act, such waiver shall be limited to the particular breach so waived and shall not be deemed to be a waiver of any other breach hereunder. No waiver, amendment, release or modification of this Payment in Lieu of Tax Agreement shall be established by conduct, custom or course of dealing.

ARTICLE V

MISCELLANEOUS

- SECTION 5.01. TERM. (A) <u>General</u>. This Payment in Lieu of Tax Agreement shall become effective and the obligations of the Company shall arise absolutely and unconditionally upon the approval of this Payment in Lieu of Tax Agreement by resolution of the Agency and the execution and delivery of this Payment in Lieu of Tax Agreement by the Company and the Agency. Unless otherwise provided by amendment hereof, this Payment in Lieu of Tax Agreement shall continue to remain in effect until the earlier to occur of (1) December 31, 2035 or (2) the date on which the Project Facility is reconveyed by the Agency to the Company pursuant to Article X or Article XI of the Lease Agreement.
- (B) Extended Term. In the event that (1) the Project Facility shall be reconveyed to the Company, (2) on the date on which the Company obtains the Agency's interest in the Project Facility, the Project Facility shall be assessed as exempt upon the assessment roll of any one or more of the Taxing Entities, and (3) the fact of obtaining title to the Agency's interest in the Project Facility shall not immediately obligate the Company to make pro-rata tax payments pursuant to legislation similar to Chapter 635 of the 1978 Laws of the State (codified as subsection 3 of Section 302 of the Real Property Tax Law and Section 520 of the Real Property Tax Law), this Payment in Lieu of Tax Agreement shall remain in full force and effect and the Company shall be obligated to make payments to the Receiver of Taxes in amounts equal to those amounts which would be due from the Company to the respective Taxing Entities if the Project Facility were owned by the Company and not the Agency until the first tax year in which the Company shall appear on the tax rolls of the various Taxing Entities having jurisdiction over the Project Facility as the legal owner of record of the Project Facility.
- SECTION 5.02. FORM OF PAYMENTS. The amounts payable under this Payment in Lieu of Tax Agreement shall be payable in such coin and currency of the United States of America as at the time of payment shall be legal tender for the payment of public and private debts.
- SECTION 5.03. COMPANY ACTS. Where the Company is required to do or accomplish any act or thing hereunder, the Company may cause the same to be done or accomplished with the same force and effect as if done or accomplished by the Company.
- SECTION 5.04. AMENDMENTS. This Payment in Lieu of Tax Agreement may not be effectively amended, changed, modified, altered or terminated except by an instrument in writing executed by the parties hereto.
- SECTION 5.05. NOTICES. (A) General. All notices, certificates or other communications hereunder shall be in writing and may be personally served, telecopied or sent by courier service or United States mail and shall be sufficiently given and shall be deemed given when (1) delivered in person or by courier to the applicable address stated below, (2) when received by telecopy or (3) three business days after deposit in the United States, by United States mail (registered or certified mail, postage prepaid, return receipt requested, properly addressed), or (4) when delivered by such other means as shall provide the sender with documentary evidence of such delivery, or when delivery is refused by the addressee, as evidenced by the affidavit of the Person who attempted to effect such delivery.
- (B) <u>Notices Given by Taxing Entities</u>. Notwithstanding the foregoing, notices of assessment or reassessment of the Project Facility and other notices given by a Taxing Entity under Article II hereof shall be sufficiently given and shall be deemed given when given by the Taxing Entity in the same manner in which similar notices are given to owners of taxable properties by such Taxing Entity.

(C) <u>Addresses</u>. The addresses to which notices, certificates and other communications hereunder shall be delivered are as follows:

IF TO THE COMPANY:

Skyline Hospitality LLC 5206 State Highway 23 Oneonta, New York 13820 Attention: Mayank Patel, Authorized member

WITH A COPY TO:

Westfall Law PLLC 238 W. Division Street Syracuse, New York 13204 Attention: Melody Westfall, Esq.

IF TO THE AGENCY:

County of Otsego Industrial Development Agency 189 Main Street, Suite 500 Oneonta, New York 13820 Attention: Chairman

WITH A COPY TO:

Kurt D. Schulte, Esq. 12 Club Avenue Oneonta, New York 13820

and

Hodgson Russ LLP 677 Broadway, Suite 401 Albany, New York 12207 Attention: A. Joseph Scott, III, Esq.

- (D) <u>Copies</u>. A copy of any notice given hereunder by the Company which affects in any way a Taxing Entity shall also be given to the chief executive officer of such Taxing Entity.
- (E) <u>Change of Address</u>. The Agency and the Company may, by notice given hereunder, designate any further or different addresses to which subsequent notices, certificates and other communications shall be sent.

SECTION 5.06. BINDING EFFECT. This Payment in Lieu of Tax Agreement shall inure to the benefit of, and shall be binding upon, the Agency, the Company and their respective successors and assigns. The provisions of this Payment in Lieu of Tax Agreement are intended to be for the benefit of the Agency and the respective Taxing Entities.

SECTION 5.07. SEVERABILITY. If any article, section, subdivision, paragraph, sentence, clause, phrase, provision or portion of this Payment in Lieu of Tax Agreement shall for any reason be held or adjudged to

be invalid or illegal or unenforceable by any court of competent jurisdiction, such article, section, subdivision, paragraph, sentence, clause, phrase, provision or portion so adjudged invalid, illegal or unenforceable shall be deemed separate, distinct and independent and the remainder of this Payment in Lieu of Tax Agreement shall be and remain in full force and effect and shall not be invalidated or rendered illegal or unenforceable or otherwise affected by such holding or adjudication.

SECTION 5.08. COUNTERPARTS. This Payment in Lieu of Tax Agreement may be simultaneously executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

SECTION 5.09. APPLICABLE LAW. This Payment in Lieu of Tax Agreement shall be governed by and construed in accordance with the laws of the State of New York.

IN WITNESS WHEREOF, the Agency and the Company have caused this Payment in Lieu of Tax Agreement to be executed in their respective names by duly authorized officers thereof, all being done as of the date first above written.

COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY
BY: David P. Lowley
(Vice) Chairman
SKYLINE HOSPITALITY LLC
BY:
Authorized Officer

IN WITNESS WHEREOF, the Agency and the Company have caused this Payment in Lieu of Tax Agreement to be executed in their respective names by duly authorized officers thereof, all being done as of the date first above written.

COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY
BY:
(Vice) Chairman
SKYLINE HOSPITALITY LLC
BY:
Authorized Officer

STATE OF NEW YORK)
)ss
COUNTY OF OTSEGO)

On the day of December, in the year 2023, before me, the undersigned, personally appeared to the individual whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

KURT D. SCHULTE
Notary Public, State of New York
No. 02SC4800315
Residing in Otsego Cq.
My Commission Expires 10 31/25

EXHIBIT A

DESCRIPTION OF THE LEASED LAND

A leasehold interest created by a certain lease to agency dated as of December 1, 2023 (the "Lease to Agency") between Skyline Hospitality LLC (the "Company"), as landlord, and County of Otsego Industrial Development Agency (the "Agency"), as tenant, in an approximately 6.1503 acre parcel of land (the "Leased Land") located at 4882 State Highway 28 in the Town of Hartwick, Otsego County, New York, said Leased Land being more particularly described below, together with any improvements now or hereafter located on the Leased Land (the Leased Land and all such improvements being sometimes collectively referred to as the "Leased Premises"):

ALL THAT CERTAIN LOT, PIECE, OR PARCEL OF LAND, SITUATE IN THE TOWN OF HARTWICK, COUNTY OF OTSEGO AND STATE OF NEW YORK, BEING A PORTION OF THE PROPERTY ACQUIRED BY HICKEY GOLF, INC. BY DEED RECORDED IN THE OTSEGO COUNTY CLERK'S OFFICE IN INSTRUMENT NO. 2014-2234 ON MAY 21, 2014, LYING AND BEING EASTERLY OF NEW YORK STATE ROUTE 28 WITH ALL BEARINGS BEING REFERRED TO TRUE NORTH AT THE 74° 30' MERIDAN OF WEST LONGITUDE (CORS 2011), BOUNDED AND DESCRIBED AS FOLLOWS:

BEGINNING AT A POINT ON THE EASTERLY HIGHWAY BOUNDARY OF NEW YORK STATE ROUTE 28 STREET (ROW WIDTH VARIES) AS ITS INTERSECTION WITH THE DIVISION LINE BETWEEN SAID PROPERTY OWNED BY HICKEY GOLF, INC. ON THE SOUTH AND THE PROPERTY NOW OR FORMERLY OWNED BY STEVEN L. SCHRODER (INSTRUMENT NO. 2013-1368, RECORDED MARCH 15,2013) ON THE NORTH, SAID POINT BEING SOUTHERLY MEASURED ALONG SAID HIGHWAY BOUNDARY, A DISTANCE OF 100.26 FEET FROM A FOUND 5/8 INCH REBAR AT ITS INTERSECTION WITH THE DIVISION LINE BETWEEN SAID PROPERTY NOW OR FORMERLY OWNED BY STEVEN L. SCHRODER ON THE SOUTH AND THE PROPERTY NOW OR FORMERLY OWNED BY PRIMAX PROPERTIES, LLC (INSTRUMENT NO. 2018-2317, RECORDED MAY 25, 2018) ON THE NORTH, SAID POINT ALSO BEING THE POINT OR PLACE OF BEGINNING;

RUNNING THENCE, FROM SAID POINT OF BEGINNING, ALONG THE FIRST MENTIONED DIVISION LINE, THE FOLLOWING TWO (2) COURSES AND DISTANCES: 1)S85°51'35"E, A DISTANCE OF 304.06 FEET TO A POINT; 2) N24°07'37"E, A DISTANCE OF 82.50 FEET TO A FOUND 5/8 INCH REBAR WITH "AUSTIN" CAP AT ITS INTERSECTION WITH THE DIVISION LINE BETWEEN SAID PROPERTY OWNED BY HICKEY GOLF, INC. ON THE SOUTH AND SAID PROPERTY NOW OR FORMERLY OWNED BY PRIMAX PROPERTIES, LLC ON THE NORTH;

THENCE ALONG THE LAST MENTIONED DIVISION LINE, THE FOLLOWING THREE (3) COURSES AND DISTANCES: 1) \$84°53'38"E, A DISTANCE OF 43.55 FEET TO A FOUND 1 INCH PIPE; 2) \$N00°14'17"W, A DISTANCE OF 74.76 FEET TO A POINT, SAID POINT BEING WITNESSED BY A FOUND 1 INCH PIPE AT A DISTANCE OF 1.5 FEET SOUTH AND 10.4 FEET WEST; 3) \$87°29'47"E, A DISTANCE OF 110.83 FEET TO A POINT AT ITS INTERSECTION WITH THE DIVISION LINE BETWEEN SAID PROPERTY OWNED BY HICKEY GOLF, INC. ON THE WEST AND THE PROPERTY NOW OR FORMERLY OWNED BY OTSEGO LAND MANAGEMENT, INC. (INSTRUMENT NO. 2017- 3983, RECORDED AUGUST 22, 2017) ON THE EAST;

THENCE S13°42'26"E, ALONG THE LAST MENTIONED DIVISION LINE, A DISTANCE OF 7.22 FEET TO A FOUND 1/2 INCH REBAR WITH MACK CAP;

THENCE THROUGH SAID PROPERTY OWNED BY HICKEY GOLF, INC., THE FOLLOWING (3) COURSES AND DISTANCES: 1) S07°03'04"E, A DISTANCE OF 320.00 FEET TO A POINT; 2)S19°57'57"W, A DISTANCE OF 386.50 FEET TO A POINT; 3) N80°41'18"W, A DISTANCE OF 400.00 FEET TO A POINT AT ITS INTERSECTION WITH THE DIVISION LINE BETWEEN SAID PROPERTY OWNED BY HICKEY GOLF, INC.ON THE EAST AND THE PROPERTY NOW OR FORMERLY OWNED BY ROBERT F. HICKEY (INSTRUMENT NO. 2014-2235, RECORDED MAY 21, 2014) ON THE WEST;

THENCE N20°02'25"E, ALONG THE LAST MENTIONED DIVISION LINE, A DISTANCE OF 50.00 FEET TO A FOUND 1/2 INCH REBAR;

THENCE THROUGH SAID PROPERTY OWNED BY HICKEY GOLF, INC., THE FOLLOWING TWO (2) COURSES AND DISTANCES: 1) N24°49'32"E, A DISTANCE OF 214.00 FEET TO A POINT; 2) N63°32'27"W, A DISTANCE OF 216.00 FEET TO A POINT ON SAID HIGHWAY BOUNDARY;

THENCE ALONG SAID HIGHWAY BOUNDARY, THE FOLLOWING FOUR (4) COURSES AND DISTANCES: 1) N26°37'02"E, A DISTANCE OF 24 FEET TO A POINT; 2) N27°22'20"E, A DISTANCE OF 88.82 FEET TO A POINT; 3) N24°12'06"E, A DISTANCE OF 56.07 FEET TO A POINT; 4) N24°25'04"E, A DISTANCE OF 16.30 FEET TO THE POINT OF BEGINNING.

The Real Property or its address is commonly known as 4882 New York State Route 28, Cooperstown, NY 11326. The Real Property tax identification number is 146.00-1-26.04.

RP-412-a (1/95)



NYS DEPARTMENT OF TAXATION & FINANCE OFFICE OF REAL PROPERTY TAX SERVICES

INDUSTRIAL DEVELOPMENT AGENCIES

APPLICATION FOR REAL PROPERTY TAX EXEMPTION

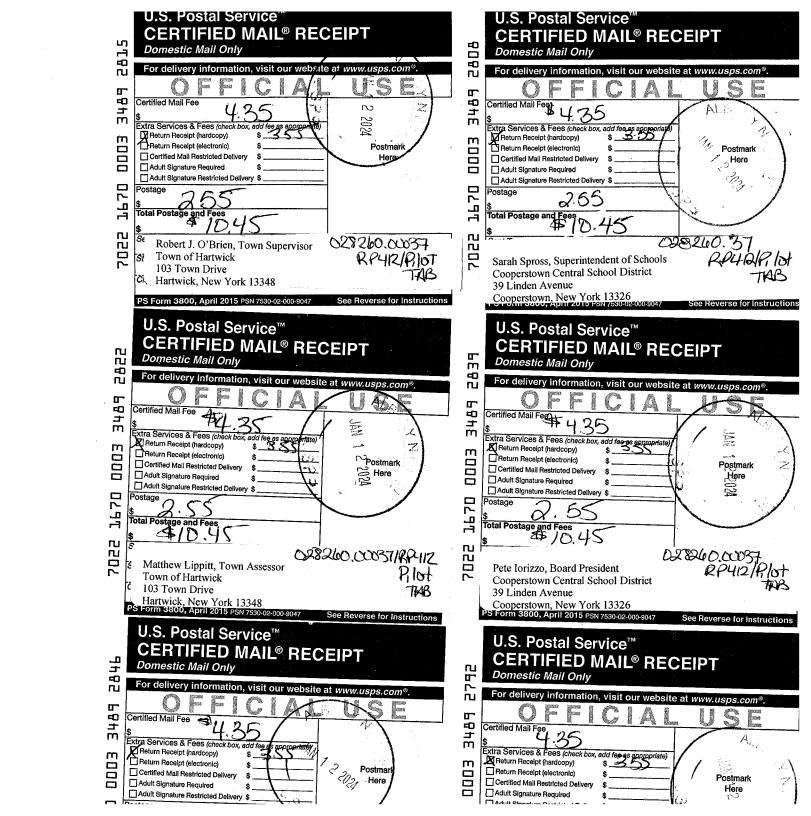
(Real Property Tax Law, Section 412-a and General Municipal Law, Section 874)

1. INDUSTRIAL DEVELOPMENT AGENCY (IDA)	2. OCCUPANT (IF OTHER THAN IDA)
COUNTY OF OTSEGO	(If more than one occupant attach separate listing)
Name INDUSTRIAL DEVELOPMENT AGENCY	Name SKYLINE HOSPITALITY LLC
Street 189 MAIN STREET, SUITE 500	Street 5206 STATE HIGHWAY 23
City ONEONTA, NEW YORK 13820	City ONEONTA, NEW YORK 13820
Telephone no. Day (607) 267-4010	Telephone no. Day () (408) 799-3946
Evening ()	Evening ()
Contact JODY ZAKREVSKY	Contact MAYANK PATEL
Title CHIEF EXECUTIVE OFFICER	Title AUTHORIZED MEMBER
 3. <u>DESCRIPTION OF PARCEL</u> a. Assessment roll description (tax map no.,/roll year) 146.00-1-26.04 b. Street address 4882 STATE HIGHWAY 28 	d. School District_COOPERSTOWN e. County_OTSEGO
	f. Current assessment
c. City, Town or Village HARTWICK	g. Deed to IDA (date recorded; liber and page)
GENERAL DESCRIPTION OF PROPERTY a. Brief description (include property use) hotel facility	(if necessary, attach plans or specifications)
b. Type of construction new	
c. Square footage 60,000	f. Projected expiration of exemption (i.e. date when property is no longer
d. Total cost \$20,500,000	possessed, controlled, supervised or
e. Date construction commenced 1/1/2024	under the jurisdiction of IDA) DECEMBER 31, 2035
5. SUMMARIZE AGREEMENT (IF ANY) AND MET MADE TO MUNICIPALITY REGARDLESS OF ST (Attach copy of the agreement or extract of a. Formula for payment Pursuant to the attached Payment Pursuant	FATUTORY EXEMPTION f the terms relating to the project).
a. I official for payment - ground to the attached Fayi	TOTAL TELEGRAPH TAX AGREEMENT
b. Projected expiration date of agreement DECEMBER 31	, 2035

c.	Municipal corporations to which pa	ymen	ıts will	d. Person or entity responsible for payment
		Yes	No	Name SKYLINE HOSPITALITY LLC
	County OTSEGO	\checkmark		Title
	Town/City HARTWICK Village	. Ø		
	School District COOPERSTOWN		Ø	Address 5206 STATE HIGHWAY 23
	Process Processor Godi ENGTOWN		Ш	ONEONTA, NEW YORK 13820
e.	Is the IDA the owner of the propert If "No" identify owner and explain in an attached statement.	y? □ IDA	Yes rights	☑ No (check one) or interest Telephone (408) 799-3946
6.	Is the property receiving or has the property (check one) \Box Yes	prope	rty eve No	er received any other exemption from real property taxation?
	If yes, list the statutory exemption exemption	refere	nce an	d assessment roll year on which granted: assessment roll year
7. to t	A copy of this application, including	all a	ttachm	nents, has been mailed or delivered on (date) within which the project is located as indicated in Item 3.
			<u>CE</u>	RTIFICATION
	o Building.			, (VICE) CHAIRMAN of Title MENT AGENCY hereby certify that the information
on t	his application and accompanying p	apers	consti	tutes a true statement of facts.
				~ 2001
_	12/22/2023			Davidt- Lowley
	Date			Signature
			FOR	USE BY ASSESSOR
	Date application filed Applicable toyable status data			
	2. Applicable taxable status date _			
:	3a. Agreement (or extract) date			
:	3b. Projected exemption expiration	(year)	
	4. Assessed valuation of parcel in f			
	5. Special assessments and special as valorem levies for which the parcel is liable:			
-				
-	Date			Assessor's signature

RP-412-a Attachment

5. e. The IDA has a leasehold interest in the property pursuant to a lease to agency dated as of December 1, 2023 (the "Lease to Agency") from the Company to the IDA.



Company of the Compan	_ '
SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
■ Complete terms 1, 2, and 3.	
■ Print your name and address on the reverse	A. Signature
so that we can return the card to you.	X Emily add Attan Agent
Attach this card to the back of the mailning	B. Received by (Printed Name) 7 C. Pate of Dejivery
or on the front if space permits.	h flad tom
1. Article Addressed to:	D. Is delivery address different from item 1? ☐ Yes
District Clerk	If YES, enter delivery address below:
Cooperstown Central School District	
39 Linden Avenue	
Cooperstown, New York 13326	
101K 15520	
	2 Sanda T
11 6 6 11 18 1 18 11 18 1 1 18 1 1 18 1 1 18 1 1 1 1 1	3. Service Type ☐ Priority Mail Express® ☐ Registered Mail™
· · · · · · · · · · · · · · · · · · ·	☐ Registered Mail Restricted Delivery ☐ Registered Mail Restricted
9590 9402 8394 3156 9940 49	☐ Certified Mail Restricted Delivery ☐ Signature Confirmation™
2. Article Number (Transfer from service label)	Collect on Delivery Postrioted Delivery
7022 1670 0003 3489 2846	☐ Insured Mail ☐ Insured Mail Restricted Delivery
PS Form 3811, July 2020 PSN 7530-02-000-9053	1 (000)
32 303 3030	Domestic Return Receipt
SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY
■ Complete items 1, 2, and 3.	A. Signature
Print your name and address on the reverse	X Envol (Att - Addressee
so that we can return the card to you.	B. Received/by (Rrinted Name) C. Date of Delivery
■ Attach this card to the back of the mailpiece,	E Maditon 1-1
or on the front if space permits. 1. Article Addressed to:	D. Is delivery address different from item ?
1. Alticia Addiessed to:	If YES, enter delivery address below:
Sarah Spross, Superintendent of Schools	
Cooperstown Central School District	
39 Linden Avenue	
Cooperstown, New York 13326	
•	3. Service Type ☐ Priority Mail Express®
41 M M M M M M M M M M	☐ Adult Signature ☐ Registered Mail [™]
	☐ Certified Mail® Delivery
9590 9402 8394 3156 9940 87	☐ Collect on Delivery ☐ Signature Confirmation
2. Article Number (Transfer from service label)	☐ Collect on Delivery Restricted Delivery Restricted Delivery ☐ Insured Mail
4022 1670 0003 3489 2802	☐ Insured Mall Restricted Delivery (over \$500)
PS Form 3811, July 2020 PSN 7530-02-000-9053	Domestic Return Receipt
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and the same of th	<u> </u>
	COMPLETE THIS SECTION ON DELIVERY
SENDER: COMPLETE THIS SECTION	A Signature
■ Complete items 1, 2, and 3.	Li Agent
= print your name and address on the reverse	Addressee C. Date of Delivery
so that we can return the card to you. Attach this card to the back of the mailpiece,	B. B. C. Date of Bolivery
or on the front if space permits.	/ / / / / / / / / / / / / / / / / / /
Article Addressed to:	D. Is delivery address different from item 1?
· · · · · ·	3
Robert J. O'Brien, Town Supervisor	
Town of Hartwick	
103 Town Drive	
Hartwick, New York 13348	
	3. Service Type ☐ Priority Mail Express® ☐ Registered Mail™ ☐ Registered Mail™
0) B WHEN SHALLES OF 18 18 18 18 18 18 18 18 18 18 18 18 18	☐ Adult Signature Restricted Delivery ☐ Registered Mail Restricted
	☐ Certified Mail Restricted Delivery ☐ Signature Confirmation ☐ Signature Confirmation
9590 9402 8394 3156 9940 56	☐ Collect on Delivery ☐ Collect on Delivery Restricted Delivery ☐ Restricted Delivery
2. Article Number (Transfer from service label)	☐ Insured Mail ☐ Insured Mail Restricted Delivery
MDAR 11570 1003 3489 2815	(over \$500) Domestic Return Receipt
PS Form 3811, July 2020 PSN 7530-02-000-9053	Dolliegilo Lietari Liegas Pa
P3 FOIII 001 11 041) =	

COMPLETE THIS SECTION ON DELIVERY SENDER: COMPLETE THIS SECTION ■ Complete items 1, 2, and 3. □ Agent Print your name and address on the reverse □ Addressee so that we can return the card to you. B. Received by (Printed Name) C. Date of Delivery Attach this card to the back of the mailpiece, or on the front if space permits. D. Is delivery address different from item 1? 1. Article Addressed to: ☐ Yes If YES, enter delivery address below: ☐ No Edwin Frazier, Jr., Board Chair Otsego County Board of Representatives County Office Building 197 Main Street Cooperstown, New York 13326 Service Type ☐ Priority Mail Express® ☐ Registered Mail™ ☐ Adult Signature ☐ Registered Mall Restricted Delivery ☐ Signature Confirmation™ ☐ Adult Signature Restricted Delivery ☐ Certified Mail® ☐ Certified Mail Restricted Delivery 9590 9402 8394 3156 9940 63 ☐ Collect on Delivery ☐ Collect on Delivery Restricted Delivery ☐ Insured Mail Signature Confirmation Restricted Delivery 2. Article Number (Transfer from service label) ☐ Insured Mail Restricted Delivery (over \$500) 4000 1670 0003 Domestic Return Receipt PS Form 3811, July 2020 PSN 7530-02-000-9053 COMPLETE THIS SECTION ON DELIVERY SENDER: COMPLETE THIS SECTION ■ Complete ffems 1, 2, and 3. □ Agent Print your name and address on the reverse ☐ Addressee so that we can return the card to you. C. Date of Delivery Attach this card to the back of the mailpiece, or on the front if space permits. D. Is delivery address different from Item 1? ☐ Yes 1. Article Addressed to: If YES, enter delivery address below: ☐ No Matthew Lippitt, Town Assessor Town of Hartwick 103 Town Drive Hartwick, New York 13348 ☐ Priority Mail Express® ☐ Registered Mail™ Service Type ☐ Adult Signature ☐ Adult Signature Restricted Delivery ☐ Certified Mail® Registered Mail Restricted Delivery ☐ Signature Confirmation™ ☐ Signature Confirmation Certified Mail Restricted Delivery 9590 9402 8394 3156 9940 94 □ Collect on Delivery ☐ Collect on Delivery Restricted Delivery Restricted Delivery 2. Article Number (Transfer from service label) ☐ Insured Mail Restricted Delivery (over \$500) 4022 1670 0003 3489 PS Form 3811, July 2020 PSN 7530-02-000-9053 Domestic Return Receipt COMPLETE THIS SECTION ON DELIVERY SENDER: COMPLETE THIS SECTION A. Signature ■ Complete items 1, 2, and 3. □ Agent ■ Print your name and address on the reverse □ Addressee so that we can return the card to you. Date of Delivery Attach this card to the back of the mailpiece, O TON or on the front if space permits. D. Is delivery address different from item 1? 1. Article Addressed to: If YES, enter delivery address below: Pete Iorizzo, Board President Cooperstown Central School District 39 Linden Avenue Cooperstown, New York 13326 Service Type □ Priority Mail Express® ☐ Registered Mail™ ☐ Registered Mail Restricted Delivery ☐ Adult Signature ☐ Adult Signature Restricted Delivery ☐ Certified Mail® Certified Mail Restricted Delivery ☐ Signature Confirmation™ 9590 9402 8394 3156 9940 70 Collect on Delivery ☐ Signature Confirmation Restricted Delivery ☐ Collect on Delivery Restricted Delivery 2. Article Number (Transfer from service label) ☐ Insured Mail ☐ Insured Mail Restricted Delivery (over \$500) 121670 0003

2211 IUW 2020 DENI ZEROLOZ-000-0053

Domestic Return Receipt