**COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY**

**OTSEGO COUNTY CAPITAL RESOURCE CORPORATION**

**JOINT PROJECTS COMMITTEE**

**JANUARY 18, 2019**

**MEETING MINUTES**

**CALL TO ORDER**

The COIDA and OCCRC joint Project Committee Meeting was called to order at 7:34am at the Otsego Now offices located at 189 Main Street, Suite 500, Oneonta, New York. Members present were Tom Armao and Jeff Lord; agency counsel Kurt Shulte; and Otsego Now staff, CEO Jody Zakrevsky and Administrative Director, Meaghan Marino. Also in attendance were Mayor Gary Herzig and Maryland Town Supervisor Harold Palmer.

**The following topics were discussed:**

***Grant Number 56842 Oneonta Railyards Feasibility Study - $150,000 Grant from ESD.*** Mayor Herzig spoke about the common council meeting regarding the environmental review of the Railyards project. He said there was no opposition by the city and the council adopted a positive declaration for the project. The most important thing is getting the GEIS done, so the city and the IDA need to work together to keep Delaware Engineering on track with their timeline.

***Corning Project.***  Corning should provide the IDA with a PILOT application by next week. The IDA hadn’t received any follow up from Corning, but they did get in contact with J. Zakrevsky and they are still moving forward with their renovation; most of which will be flood prevention at their current facility.

***Custom Electronics Project.*** Custom Electronics is looking to renovate their current facility. Still looking to work with J. Zakrevsky on applying for grants. Not looking for any loans for their renovation process.

***Andela Products.*** Andela Products manufactures machines that crush glass. J. Zakrevsky is waiting on follow up from them. They are still looking to expand into new manufacturing space in Richfield Springs.

***Oneonta Soccer Fields.*** The Oneonta Soccer Club has expressed interest in building a pavilion/covered structure on the property, paid for by a donor. J. Zakrevsky is going to meet with them to go over specifics and discuss the long-term viability of the soccer club.

***County Loan Programs.*** The County Planning Board and Intergovernmental Relations Committee are recommending to the full board that they administer their loan programs. If Otsego Now agrees, it will dovetail what the County IDA does. A brief discussion followed regarding the potential amount of these loans.

***TENTRR.*** J. Zakrevsky updated the committee on TENTRR’s $4.7 million investment; and provided a detailed summary of their investment strategies and investors. They have decided to not move forward with applying for the small city grant, due to time constraints. They are hoping to sign their lease as soon as next week. TENTRR plans to hire approximately 25 people and build that number to 50 within the year. They are also looking towards the future and would like to expand into a larger facility with rail siding, in the next few years. The idea of the railyards was suggested.

***ASATI.*** J. Zakrevsky met with ASATI at their facility in Worchester. They manufacture air pressure domes/sports structures. They are looking to expand into military applications and industrial applications for construction sites. Their biggest issue is their workforce; they currently have 15 employees and 7 vacancies. The purpose of their meeting with the IDA was for possible financing for the expansion.

***2018 Strategic Plan.*** The full 2018 strategic plan will be presented at the board meeting next week. The biggest issue we’re facing is the NYSEG gas/electric constraints, as it is a huge deal breaker on projects. There were 2 companies looking at the space at business park, and upon checking their gas/electric capacity, NYSEG advised J. Zakrevsky that they would not be able to supply what either company would need to run their business. J. Zakrevsky did reach out to NYSEG and Senator Seward, regarding NYSEG’s distribution/capacity issues, and how growth can be increased at Business Park. Mayor Herzig recommended that both him and J. Zakrevsky meet with the Senator and get a cohesive plan together to discuss NYSEG’s inadequate energy supply and how it is hindering job growth in the county.

***Maryland Site.*** Maryland town supervisor, Harold Palmer, asked about the state of the Maryland site, as it was reported in a local publication that the IDA wasn’t doing anything further with the property. J. Zakrevsky advised that he has not abandoned the project; he has been waiting for a meeting with the owner. The IDA has 2 proposals to do a study on truck accessibility to the site. From that study, it will be easier to know what can be done with the property.

**ADJOURNMENT**

There being no further business to discuss, the meeting adjourned at 8:45 a.m.