

**COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY  
OTSEGO COUNTY CAPITAL RESOURCE CORPORATION**

**PROJECTS COMMITTEE  
SEPTEMBER 13, 2018  
MEETING MINUTES**

**CALL TO ORDER**

The COIDA's and OCCRC's joint Projects Committee meeting was called to order at 8:19am at the Otsego Now offices located at 189 Main Street, Suite 500, Oneonta, New York. Committee members present were Jeffrey Lord, Craig Gelbsman, Tom Armao, Jeffery Joyner, Cheryl Robinson, and Andrew Marietta. Otsego Now staff present included; CEO, Jody Zakrevsky (departed at 8:41am) and Dir. of Finance and Administration, Meaghan Marino. Agency counsel, Kurt Schulte (arrived at 8:28am). Guests present for the meeting were Market Street Alliance members, Bryan Shaughnessy and Jay Shultis.

**CHAIRMAN'S REMARKS**

Projects Chair, C. Robinson, welcomed the board and guests. She advised board members that on September 21<sup>st</sup> she will be meeting with J. Zakrevsky and M. Marino to go over projects, define what is priority, and strategize and align our vision to benefit the agency and the county. All board members are welcome to attend.

**CEO REPORT OF PROJECTS**

J. Zakrevsky provided members with his Director's Report of activities from August 23<sup>rd</sup> – September 12<sup>th</sup>. He also provided members with a document that updates the numerous projects that are currently on going. He discussed in more detail the following items:

- **56899 Oneonta Airport Study.** Contract has been signed with McFarland Johnson and the study has begun.
- **Custom Electronics.** The grant application sent to the NYS Division of Homes and Community Renewal is the amount of \$750,000 was voted on by their board on September 6<sup>th</sup> and was ultimately approved. Otsego Now has been asked to hold off on announcing.
- **Roundhouse Road.** Bond counsel, Joe Scott, advised J. Zakrevsky and Oneonta Mayor Gary Herzig, that the city can use public funds to assist in economic development projects. The Mayor is having the city's engineering department prepare cost estimates to resurface Roundhouse Road.

J. Zakrevsky will then need to go to the City Council to officially request financial support for Roundhouse Road.

- **Andela Products/Ruby Lake Glass:** The company completed a grant application under the CFA for close to \$1 million to build a new business park in Richfield Springs. Board members questioned when we would hear whether the application has been approved or not. J. Zakrevsky advised that we'd likely hear around December.
- **NYSEG:** J. Zakrevsky advised the board that he was scheduled to attend the OCCA board meeting. A brief discussion ensued and J. Zakrevsky talked about the various energy companies that he has been meeting with in the last month.
- **Hartwick Seminary.** A meeting was held with J. Zakrevsky, Southern Tier 8, the town planning board, and several representatives from Delaware Engineering. The meeting was to discuss the idea of a water & sewer district study for Hartwick.
- **Otsego Electric Cooperative.** Otsego Electric Cooperative gave a presentation to Otsego Now board members on their efforts to install over 800 miles of fiber broadband throughout Otsego County, at speeds of up to 1GB/second.
- **Job Postings.** J. Zakrevsky has been in contact with ISD about setting up a job posting/interactive bulletin board for recruitment on the Otsego Now website. Board member, T. Armao, suggested that the postings should be for the region, not just for Oneonta or Otsego County.

## MEETING MINUTES

C. Robinson requested a motion to approve the August Project Committee meeting minutes. Board members were given a draft copy of the minutes prior to the meeting for review. J. Joyner made a motion to approve the meeting minutes. J. Lord seconded the motion and the motion was approved by remaining board members.

## GUEST PRESENTATIONS

Bryan Shaughnessy and Jay Shultis, members of the Market Street Alliance, spoke with the board on the offer they made on the 12 Tribes owned property at 27 Market Street. The purchase is contingent on the Restore NY grant that the City of Oneonta holds, but Bryan admits that the group has had very little communication with the Mayor. The Restore NY grant is for demolition of the property, but the group is hopeful that upon acquiring the grant they can modify it to use the funds to restore the building. Bryan asked the board to reconsider their position on the property, to follow our mission statement (which had been brought up earlier in the meeting) and to “act in the interest of the people” and “talk to the public”. The Market Street Alliance’s position is that the public doesn’t want the building to be demolished, but to be restored. Board member, C. Robinson, advised both men that Otsego Now presently doesn’t have a position on 27 Market Street. Currently, the purchase is between the City, the 12 Tribes, and the Market Street Alliance.

## **NEW/UNFINISHED BUSINESS**

T. Armao brought up a meeting he had with Glenn Nealis, Dir. of Economic Development for Delaware County, and the discussion of an area-wide lack of skilled workforce and a need for vocational training came up. A brief discussion ensued with topics ranging from retention of population/workforce to local technical colleges. C. Robinson closed out the meeting by advising that the IDA can't tackle all issues and that our meeting on the 21<sup>st</sup> will be a good opportunity to see what projects/visions are best to focus on.

## **ADJOURNMENT**

There being no further business to discuss, J. Joyner made a motion to adjourn the projects committee meeting at 8.56am. J. Lord seconded the motion, and it was approved by remaining members.

## **UPCOMING MEETING SCHEDULE**

The next Projects Committee meeting will be held on October 11<sup>th</sup>, 2018 at 8:00am.