

**COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY  
OTSEGO COUNTY CAPITAL RESOURCE CORPORATION**

**PROJECTS COMMITTEE  
NOVEMBER 8, 2018  
MEETING MINUTES**

**CALL TO ORDER**

The COIDA's and OCCRC's joint Project Committee meeting was called to order at 8:28am at the Otsego Now offices located at 189 Main Street, Suite 500, Oneonta, New York. Committee members present were:

Cheryl Robinson  
Tom Armao  
Jeffery Joyner  
Craig Gelbsman\*

Patricia Kennedy  
Jeffrey Lord  
Andrew Marietta

Also, in attendance:

**STAFF**

Jody Zakrevsky, CEO  
Meaghan Marino, Director of Finance and Administration

\*Departed meeting prior to adjournment

**CHAIRMAN'S REMARKS**

Projects Chair, Cheryl Robinson, started off the meeting of the Projects Committee by stressing the need to focus our strategies for 2019. Because there are only 2 staff members at Otsego Now, we need to align our priorities and determine what we would like to accomplish by the end of 2019 to make sure that they are making the most of their time. C. Robinson recommended against board members coming to J. Zakrevsky with side projects to work on, so that he can take a more productive effort in completing projects already on the table.

**MEETING MINUTES**

C. Robinson requested a motion to approve the October Project Committee meeting minutes. Committee members were given a draft copy of the minutes prior to the meeting for review. J. Joyner made a motion to approve the meeting minutes. T. Armao seconded the motion and the motion was approved by remaining board members.

## **CEO REPORT OF PROJECTS**

J. Zakrevsky recapped some of his activities since the October 25<sup>th</sup> board meeting until now.

- **The Railyards.** J. Zakrevsky advised the board that he received word from Delaware Engineering that, although the GEIS is still ongoing, we can now go on the land and clear debris, move dirt, ect. He also mentioned a meeting he had with the EDA and a brief discussion ensued over opportunities in the Railyards that could benefit a local company trying to expand. Benefits include the Railyards being an established “Opportunity Zone”, which offers capital gains tax incentives for investors. J. Zakrevsky also alerted the board that he will be putting gravel down on Roundhouse Road.
- **Schenevus.** Empire State Development alerted J. Zakrevsky that, after reviewing several locations, a site selection company for a retail distribution center was interested in the Schenevus site. They requested to visit the site with J. Zakrevsky and T. Armao. After the visit, they sent J. Zakrevsky a list of “negatives” for the site, such as; lack of high-speed internet, no water/sewer/natural gas, and bats. J. Zakrevsky went over ways that these negatives could be remedied for future prospective buyers and a brief discussion ensued.

## **NEW/UNFINISHED BUSINESS**

A. Marietta echoed C. Robinson’s statements from earlier about the need for a strategic plan with realistic goals for 2019, but he questioned whether it should be something that J. Zakrevsky create on his own and bring to the board for approval, or if it shouldn’t be something that the board works on collectively. After a discussion, the board determined that J. Zakrevsky would compile priority projects with goals for 2019 and bring them to the board for review and approval.

## **ADJOURNMENT**

There being no further business to discuss, J. Joyner made a motion to adjourn the projects committee meeting at 9:19am. T. Armao seconded the motion, and it was approved by remaining members.

## **UPCOMING MEETING SCHEDULE**

The next Projects Committee meeting will be held on December 13<sup>th</sup>, 2018 at 8:00am.