# COUNTY OF OTSEGO INDUSTRIAL DEVELOPMENT AGENCY November 14, 2019

#### **MEETING MINUTES**

#### CALL TO ORDER

Vice Chairman, Jeffery Joyner, called to order the meeting of COIDA at 9:15am at the Otsego Now offices, located at 189 Main Street, 5<sup>th</sup> Floor, Oneonta, NY. J. Joyner conducted roll call and determined there was a quorum. Voting members present included:

Jeffery Joyner Jeffrey Lord
Craig Gelbsman\* Tom Armao
Patricia Kennedy David Rowley
Andrew Marietta Cheryl Robinson

Absent Board Member(s): Richmond Hulse, Jr.

Also, in attendance:

**STAFF** 

Jody Zakrevsky, CEO

COUNSEL

Kurt Schulte, Agency Counsel

**GUESTS** 

Tim Carpenter, MRB Group Rick Warner, Shearers Express, Inc.

### **CHAIRMAN'S REMARKS**

Vice Chairman, J. Joyner, welcomed fellow board members and counsel and moved immediately into the agenda.

#### **MEETING MINUTES**

J. Joyner indicated that the October COIDA board meeting minutes will be approved at the December 12<sup>th</sup> Board meeting.

## TREASURER'S REPORT

The November Audit & Finance Committee meeting was held just prior to today's November board meeting. As such, J. Lord did not provide members with a recap of that meeting.

<sup>\*</sup>departed before end of meeting

#### **BILLS & COMMUNICATIONS**

J. Lord provided a report reviewing the bills to be paid, and the deposits that have been made since the October board meeting. There were no bills specific to OCCRC. C. Gelbsman made a motion to approve payment of the bills. The motion was seconded by J. Joyner and approved by the remaining members present.

### **COMMITTEE REPORTS**

- ❖ Audit & Finance The November Audit & Finance Committee meeting was held just prior to today's November board meeting. As such, J. Lord did not provide members with a recap of that meeting. Please refer to the November 14<sup>th</sup> Audit & Finance meeting minutes as a recap of that meeting.
- ❖ Governance Committee The Governance Committee meeting is held quarterly, as such, there was no Governance meeting in the month of November. The next Governance Committee meeting will be held in December, 2019.
- ❖ Projects Committee The November Projects Committee meeting was held just prior to today's November board meeting. As such, C. Robinson did not provide members with a recap of that meeting. Please refer to the November 14<sup>th</sup> Projects meeting minutes as a recap of that meeting.

## **NEW BUSINESS / UNFINISHED BUSINESS**

- Introduction of Tim Carpenter, MBR Group T. Carpenter of the MRB Group introduced himself as one of the engineers for the MRB Group and explained that he had met with J. Zakrevsky and Michael N'dolo of the MRB Group the previous week to discuss a proposal to do work on the grant application for EDA funding for the Richfield Springs Business Park. T. Carpenter gave a brief background of the MRB Groups capabilities and interest in working with Otsego Now on future projects.
- <u>Presentation by Rick Warner, Shearers Express</u> R. Warner gave a brief presentation regarding his business and plans for expansion at the Oneonta Business Park.
- <u>CEO Review</u> J. Joyner reminded the board to review the job description and self-evaluation of the CEO and send comments back to him by the December board meeting. At that meeting, the board will review the job performance of the CEO.

#### **RESOLUTIONS AND MOTIONS**

# Approve Contract with MRB Group

The MRB Group provided the board with a proposal to prepare and submit an EDA grant application, on behalf of the IDA, for the Richfield Springs Business Park, at a fixed fee of \$5,270.00. The board briefly discussed approaching Andela Products and Ruby Like Glass to request jointly contributing \$2,000.00 toward the application, with Otsego Now contributing the remaining \$3,270.

J. Joyner made a motion to approve the contract with the MRB Group. D. Rowley seconded the motion and it was approved by remaining members.

## **PUBLIC COMMENT**

There were no public comments.

## **ADJOURNMENT**

There being no further business to discuss, J. Joyner made a motion to adjourn the meeting. D. Rowley seconded the motion, and the meeting was adjourned at 10:03 a.m.

## **UPCOMING MEETING SCHEDULE**

- COIDA/OCCRC Audit & Finance Committee Meeting / Governance Committee Meeting / Projects Committee Meeting December 12<sup>th</sup>, 2019 at 8:00am
- COIDA/OCCRC Board Meeting December 12th, 2019 at 8:00am.

<sup>\*</sup>All meetings are held at the Otsego Now offices at 189 Main Street, Oneonta. NY. 13820, unless otherwise specified.